**2020 Development Discussion Group Topics and Schedule**

* Jan – Solihten Capacity Campaign
* Feb – Creating and maintaining donors: what works?
* March – Obtaining sponsors – corporate, individual and otherwise – for events
* April – Fundraising During a Pandemic!
* May – Fund Raising in a New World
* June – How Has Your Strategy Changed
* July– How to Plan for an Uncertain Future
* August – 2021 Planning
* September – Annual Appeals
* October – TBD

While the monthly topic remains the same for each meeting (this month it is “Annual Appeals”) and they will find any of the meetings helpful, we try to focus it for small budgets (<$500,000), medium budgets ($500,000- $1M) and large budgets (>$1m) Centers for the Wednesday, Friday, and Tuesday groups, respectively.

**The dates, times, and links for the Development Discussion Groups are held as follows:**

**First Wednesday** Development Directors' Group (<$500K) – 3:00 PM ET

        Oct 7,

Join Zoom Meeting

<https://zoom.us/j/128033035>

Meeting ID: 128 033 035

**First Friday** Development Directors' Group ($500K-$1M) – 11:00 AM ET

       Oct 2,

Join Zoom Meeting

<https://zoom.us/j/298538310>

Meeting ID: 298 538 310

**Fourth Tuesday** Development Directors' Group ($1M+) – 2:00 PM ET

        Sep 22,

        Oct 27,

        Nov 24,

Join Zoom Meeting

<https://zoom.us/j/933262366>

Meeting ID: 933 262 366